

# **MEDIA RELEASE**

## **Indo-Australian Environmental Monitoring Pioneer Merges with Growing French Giant ACOEM to Accelerate Global Impact**

***Melbourne, Australia, 23 February 2017. Ecotech (AUD 33 million revenue, 220 employees) announces its merger with French group ACOEM (AUD 86 million revenue, 450 employees).***

The merger brings together proven innovators in science and engineering who share a vision to improve environmental, productivity and regulatory outcomes for government agencies, industries and communities around the world.

Robert and Judy Dal Sasso, who founded Ecotech more than 40 years ago, recognise the possibilities this merger brings to all Ecotech stakeholders and are delighted to sell their shareholding to ACOEM (pronounced *ak-co-em*). Nicholas Dal Sasso, Ecotech Managing Director, will continue in his leadership role and retain his shareholding in the Ecotech Group.

The deal will see both Ecotech and their customers benefit from a diversified product portfolio and accelerated distribution and access into new markets and industries.

### **Environmental Impact Reduction World Leader in the Making**

Ecotech is a privately-owned Australian company who are global leaders in the design, manufacture, operation and maintenance of air, water, gas, meteorology, blast and dust monitoring systems. Today, the Ecotech Group has a global footprint across 80 countries; world-class manufacturing facilities in India and Australia certified to ISO 9001 Quality Management standard; operates and manages over 440 real-time environmental monitoring sites worldwide, every day; employing some 220 people across Oceania and Southeast Asia.

The ACOEM Group is headquartered in Lyon, France and offer products and services that prevent noise and vibration pollution, improve air quality, and increase the productivity and reliability of industrial machines to help companies and public authorities reduce their environmental impact. A privately-owned global leader with a development strategy that seeks to make ACOEM Group the worldwide leader in environmental impact reduction, since 2011 ACOEM has brought together Ecotech and five like-minded synergistic companies with a combined annual revenue of now more than \$119m AUD (€86 m) and 670 employees worldwide.

### **Measurement, Analysis, and Control of all Types of Environmental Parameters**

"The extensive expertise Ecotech possesses in air quality complements our well-established know-how in acoustics and vibration, making the ACOEM Group the world's first company to position itself in the measurement, analysis, and control of all types of environmental parameters," says Fabien Condemine, ACOEM Group CEO. "Our merger with Ecotech also enables us to speed up our international growth, notably by opening markets in Australia, India, and Southeast Asia."

Nicholas Dal Sasso, Ecotech Managing Director said, "With an increasingly volatile global environment, we are seeing a growing sense of urgency and need for high quality environmental monitoring solutions, particularly in China and India. The merger fast-tracks Ecotech's ability to provide a broader range of

monitoring solutions in existing markets and meet growing customer needs in new ones. For example noise monitoring, which is an established part the ACOEM suite of monitoring technologies, will complement and enhance Ecotech's capacity to find innovative system solutions to environmental monitoring problems."

### **More Than Just Environmental Monitoring**

Offering more than just environmental monitoring, Ecotech is also NATA accredited for compliance with ISO/IEC 17025 for a range of testing services including continuous monitoring of ambient air, meteorological monitoring, blast monitoring, as well as industrial emissions (CEMS) monitoring and water quality. Ecotech is also one of only a few companies in the southern hemisphere to also hold NATA accreditation for the calibration of wind, solar radiation, ambient temperature and humidity sensors and ozone analysers.

"The successful merger of Ecotech and ACOEM provides all stakeholders (staff, customers and distributors alike) new opportunities for accelerated growth, in turn, providing a promising future for us all," concluded Nicholas.

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### **About ECOTECH:**

At [Ecotech](#), problem solving is in our DNA. We have pioneered innovative solutions in environmental monitoring for over 40 years and are global leaders in the design, manufacture, operation and maintenance of air, water, gas, meteorology, blast, particulate and dust monitoring systems. We work with a broad range of industries including mining, government and processing.

Founded and headquartered in Australia, Ecotech ([www.ecotech.com](http://www.ecotech.com)) has a global footprint across 80 countries, world-class manufacturing facilities certified to ISO 9001 Quality Management standard in India and Australia, and NATA accredited for compliance with ISO/IEC 17025 for a range testing and calibration services. Every day we operate and manage over 440 real-time environmental monitoring sites worldwide and employ over 220 people across Oceania and Southeast Asia. Ecotech is part of the ACOEM Group.

### **About ACOEM:**

Founded in 2011 following the sale of Areva's 01dB-Metravib business, the [ACOEM Group](#) specialises in measuring, analysing, and controlling environmental parameters. The ACOEM Group offers products and services that prevent noise and vibration pollution, improve air quality, and increase the productivity and reliability of industrial machines to help companies and public authorities reduce their environmental impact.

The ACOEM Group ([www.acoemgroup.com](http://www.acoemgroup.com)) is based in Limonest, France, and has four subsidiaries around the world in Brazil, USA, Malaysia, and Sweden. The Group generated €62 million in revenue in 2015, 70% of which was from international markets, and currently employs 450 people around the world.

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[High resolution images available on request. See next page.]



*Ecotech Serinus range of gas analysers design and manufactured by the Ecotech Group. Ecotech R&D Manager, Grant Kassell pictured.*



*Solar powered particulate monitor on a mine site in Western Australia.*



*76 page, 40 year anniversary book "Ecotech TOGETHER: Future Forward Stories Past" Celebrating 40 years of people and performance at Ecotech.*



*Ecotech Environmental Reporting Services (ERS).*



*Serinus 60 NO<sub>2</sub> gas analyser. Designed and manufactured by Ecotech.*



*Ecotech Aurora 4000 Polar Integrating Nephelometer. Designed and manufactured by Ecotech.*



*Nicholas Dal Sasso, Managing Director, Ecotech Group.*



*Fabien Condemine, CEO, ACOEM Group.*

[High resolution images available on request.]